

HUSEYIN YILDIRIM

(May 2009)

Department of Economics
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Professional Experience/ Employment History

Duke University

Associate Professor (w/ tenure) 2007 - present
Assistant Professor 2000 – 2007

Visiting Positions

Northwestern University (M& S) Winter 2004

Education

PhD University of Florida 2000
MA Bilkent University 1995
BS Bilkent University (Turkey) 1993

Areas of Research

Industrial Organization, Procurement Theory, Political Economy, and Public Finance

Work-in-Progress

- “A Theory of “Soft” Targets in Fundraising”.
- “The Signaling Value of Negative Campaigning” (w/ S. Parreiras)
- “Simultaneous vs. Sequential Bilateral Negotiations with Externalities,” (w/ Silvana Krasteva, PhD candidate)
- “Optimal Voting Rules on Projects with Externalities” (w/ Daniel Graham)

Working Papers

- “Distribution of Surplus in Sequential Bargaining with Endogenous Recognition,” 2008.
- “Public vs. Private Negotiations in Bilateral Relationships” 2009, (w/ Silvana Krasteva)
- “Subjective Performance and the Value of Blind Evaluation,” (2007) (w/ Curtis Taylor)
- “Public Information and Electoral Bias,” (2006) (w/ Curtis Taylor),
- “A Unified Analysis of Rational Voting with Private Values and Cost Uncertainty,” (2008) (w/ Curtis Taylor)

Journal Articles

- “Proposal Power and Majority Rule in Multilateral Bargaining with Costly Recognition,” *Journal of Economic Theory*, 136 (2007), pp. 167-96.
- “Getting the Ball Rolling: Voluntary Contributions to a Large-Scale Public Project,” *Journal of Public Economic Theory*, 8 (2006), pp. 503-28. [Lead Article]

- "Managing Switching Costs in Multi-period Procurements with Strategic Buyers," *International Economic Review*, 46 (2005), pp. 1233-69. (w/ Tracy Lewis)
- "Contests with Multiple Rounds," *Games and Economic Behavior*, 51 (2005), pp. 213-27.
- "On the Endogeneity of Cournot-Nash and Stackelberg Equilibria: Games of Accumulation," *Journal of Economic Theory*, 120 (2005), pp. 73-107. (w/ Richard Romano)
- "Piecewise Procurement of a Large-Scale Project," 2004, *International Journal of Industrial Organization*, 22(2004), pp. 1349-75.
- "Managing Dynamic Competition," *American Economic Review*, vol. 92 (2002), pp. 779-97. (w/ Tracy Lewis)
- "Learning by Doing and Dynamic Regulation," *RAND Journal of Economics*, 33(2002), pp. 22-36. (w/ Tracy Lewis)
- "Why Charities Announce Donations: A Positive Perspective," *Journal of Public Economics*, 81(2001), pp. 423-47. (w/ Richard Romano)
- "Practices for Managing Information Flows within Organizations," *Journal of Law, Economics, and Organization*, 15(1999), pp. 107-31. (w/ Joel Demski, Tracy Lewis, Dennis Yao)

Book Chapters

- "Managing Dynamic Procurements," in: Dimitri et al. (Eds.), *Handbook of Procurement*, Cambridge University Press (2006), chapter 17, pp. 433-45. (w/ Tracy Lewis)

Professional Service

Editorial Board, The B.E. Journal of Economic Policy & Analysis, since July 2008

Editorial Board, Review of Economic Design, since September 2008

Program Committee Member, 6th Duke-Northwestern-Texas IO Conference, October 2007

Program Committee Member, North American Meetings of Econometric Society (Duke), June 2007

Program Committee Member, 2nd Duke-Northwestern-Texas IO Conference, October 2004

Session Organizer, International Industrial Organization Conference, Boston, April 2003

Program Committee Member, 4th International Conference on Public Economic Theory, June 2003

Committee Member, Industrial Organization Field, 2000-present

Refereeing Service (currently at the average rate of 20/year)

American Economic Review, B.E. Journals in Theoretical Economics, Canadian Journal of Economics, Econometrica, Economic Journal, Economic Bulletin, Economics Letters, Games and Economic Behavior, International Economic Review, International Journal Of Industrial Organization, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Economic Theory, Journal of Economics and Management Strategy, Journal of Industrial Economics, Journal of Law, Economics, and Organization, Journal of Political Economy, Journal of Public Economics, Journal of Public Economic Theory, Management Science, National Science Foundation, RAND Journal of Economics, Review of Development Economics, Review of Economic Design, Review of Economic Studies, Southern Economic Journal

Awards, Honors, and Distinctions

- Howard D. Johnson Trinity College Teaching Award, 2008
- Duke University Dean's Research Fund

- Duke University Research Development Fund
- Best Third Year Paper, University of Florida, 1998
- Best Second Year Paper, University of Florida, 1997
- Undergraduate Scholarship, Bilkent University 1990-1993

Teaching

- Graduate Industrial Organization, 2000-present
- Undergraduate Industrial Organization, 2001-2005
- Intermediate Microeconomics, 2000-2001, 2005-present
- Junior Honors Theory Workshop Spring, Fall 2008

Recent Presentations

- 2009 – Econometric Society Winter Meetings,
- 2008 – UBC, Southern Illinois, Virginia Tech, Duke-Northwestern-Texas IO Conference, International Industrial Organization Society
- 2007 -- HEC-Montreal, Duke-Northwestern-Texas IO Conference, North American Meetings of Econometric Society (Duke, Plenary Session), Vanderbilt U.
- 2006— Winter Meetings of Econometric Society (Boston), Summer Meetings of Econometric Society (Minnesota), Society for Social Choice and Welfare (Istanbul), University of Pittsburgh (planned), University of Rochester, University of Toronto, Duke-Northwestern-Texas Conference on Industrial Organization
- 2005--Public Choice Society Meetings (March 2005), International Industrial Organization Society (April, 2005), Midwest Economic Theory (April, 2005), Duke-Northwestern-Texas Conference on Industrial Organization (October, 2005), Duke SSRI Workshop (April, 2005), Sabanci University (June 2005), Bilkent University (June 2005), Conference in Tribute to J.J. Laffont (July 2005), Boston College (October 2005), New York University (October 2005), Columbia University (October 2005)

References

Available upon request.

Personal Information

Date of Birth: 05-10-1972

Family: Married 08-05-2000 to Elif Ekebas-Yildirim; one child—Artun Suayip Yildirim (06-15-2004)

Citizenship: Turkey

Visa Status: U.S. Permanent Resident