

# HUSEYIN YILDIRIM

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## Professional Experience/ Employment History

### Duke University

Associate Professor (w/ tenure) 2007 - present  
Assistant Professor 2000 - 2007

### Visiting Positions

UCSD Fall 2013 (Expected)  
Sabanci University (Turkey) Spring 2009  
Northwestern University (M&S) Winter 2004

## Education

PhD University of Florida 2000  
MA Bilkent University 1995  
BS Bilkent University (Turkey) 1993

## Areas of Research

Industrial Organization, Political Economy, and Public Finance

## Work-in-Progress

- "Information Acquisition and Strategic Sequencing in Bilateral Relationships" (w/ Silvana Krasteva)
- "Why Charities Outsource Fundraising" (w/ Zdravko Paskalev, PhD candidate)

## Working Papers

- "Andreoni-McGuire Algorithm and the Limits of Warm-Glow Giving" under revision for *Journal of Public Economics*
- "Time-Consistent Majority Rules with Interdependent Valuations," under revision for *Games and Economic Behavior*

## Journal Articles

- "(Un)Informed Charitable Giving," (w/ Silvana Krasteva) *Journal of Public Economics*, 2013, 106, 14-26.
- "A Theory of Charitable Fund-Raising with Costly Solicitations." (w/ Alvaro Name-Correa) *American Economic Review*, 2013, 103(2), 1091-1107.
- "Payoff Uncertainty, Bargaining Power, and the Strategic Sequencing of Bilateral Negotiations," (w/ Silvana Krasteva), *RAND Journal of Economics*, 2012, 43 (3), 514-36.

- "On the Role of Confidentiality and Deadlines in Bilateral Negotiations" (w/ Silvana Krasteva) *Games and Economic Behavior*, 75 (2012) 714–730.
- "Subjective Performance and the Value of Blind Evaluation," *Review of Economic Studies*, 78 (2011), 762–94 (w/ Curtis Taylor)
- "A Unified Analysis of Rational Voting with Private Values and Group-Specific Costs," *Games and Economic Behavior* 70 (2010), 457-471. (w/ Curtis Taylor)
- "Public Information and Electoral Bias," *Games and Economic Behavior*, 68 (2010), 353-75. (w/ Curtis Taylor)
- "Distribution of Surplus in Sequential Bargaining with Endogenous Recognition," *Public Choice*, 142 (2010), 41-57.
- "Proposal Power and Majority Rule in Multilateral Bargaining with Costly Recognition," *Journal of Economic Theory*, 136 (2007), 167-96.
- "Getting the Ball Rolling: Voluntary Contributions to a Large-Scale Public Project," *Journal of Public Economic Theory*, 8 (2006), 503-28. [Lead Article]
- "Managing Switching Costs in Multi-period Procurements with Strategic Buyers," *International Economic Review*, 46 (2005), 1233-69. (w/ Tracy Lewis)
- "Contests with Multiple Rounds," *Games and Economic Behavior*, 51 (2005), 213-27.
- "On the Endogeneity of Cournot-Nash and Stackelberg Equilibria: Games of Accumulation," *Journal of Economic Theory*, 120 (2005), 73-107. (w/ Richard Romano)
- "Piecewise Procurement of a Large-Scale Project," 2004, *International Journal of Industrial Organization*, 22(2004), 1349-75.
- "Managing Dynamic Competition," *American Economic Review*, vol. 92 (2002), 779-97. (w/ Tracy Lewis)
- "Learning by Doing and Dynamic Regulation," *RAND Journal of Economics*, 33(2002), 22-36. (w/ Tracy Lewis)
- "Why Charities Announce Donations: A Positive Perspective," *Journal of Public Economics*, 81(2001), 423-47. (w/ Richard Romano)
- "Practices for Managing Information Flows within Organizations," *Journal of Law, Economics, and Organization*, 15(1999), 107-31. (w/ Joel Demski, Tracy Lewis, Dennis Yao)

## Book Chapters

- "Managing Dynamic Procurements," in: Dimitri et al. (Eds.), *Handbook of Procurement*, Cambridge University Press (2006), chapter 17, 433-45. (w/ Tracy Lewis)

## Professional Service

Editorial Board, *The B.E. Journal of Economic Policy & Analysis*, since July 2008

Editorial Board, *Review of Economic Design*, since September 2008

Program Committee Member, Duke-Northwestern-Texas IO Conference, October 2004, 2007, 2010

Program Committee Member, North American Meetings of Econometric Society (Duke), June 2007

Session Organizer, International Industrial Organization Conference, Boston, April 2003

Program Committee Member, 4th International Conference on Public Economic Theory, June 2003

Committee Member, Industrial Organization Field, 2000-present

Refereeing Service (currently at the rate of 20/year)

*American Economic Review*, *B.E. Journals in Theoretical Economics*, *Canadian Journal of Economics*, *Econometrica*, *Economic Journal*, *Economic Bulletin*, *Economics Letters*, *Games and Economic Behavior*, *International Economic Review*, *International Journal Of Industrial Organization*, *Journal of Economic Behavior and Organization*, *Journal of Economic Dynamics*

*and Control, Journal of Economic Theory, Journal of Economics and Management Strategy, Journal of Industrial Economics, Journal of Law, Economics, and Organization, Journal of Political Economy, Journal of Public Economics, Journal of Public Economic Theory, Management Science, National Science Foundation, RAND Journal of Economics, Review of Development Economics, Review of Economic Design, Review of Economic Studies, Southern Economic Journal, Theoretical Economics*

## **Awards, Honors, and Distinctions**

- Duke University Dean's Research Fund, 2007 - present
- Excellence in Refereeing Award, *American Economic Review*, 2010.
- Howard D. Johnson Trinity College Teaching Award, 2008
- Duke University Research Development Fund, 2000-2006

## **Graduate Advising**

- Zdravko Paskalev (PhD Candidate, Expected 2015)
- Alvaro Correa (PhD 2013, Assistant Prof., Universidad Carlos III de Madrid)
- Silvana Krasteva (PhD 2009, Assistant Prof., Texas A&M)
- (and many PhD committee memberships)

## **Teaching**

- Graduate Micro Theory 2009 - present
- Graduate Industrial Organization, 2000-2009
- Undergraduate Industrial Organization, 2001-2005, 2009- present
- Intermediate Microeconomics, 2000-2001, 2005-2009
- Junior Honors Theory Workshop Spring, Fall 2008

## **Recent Presentations**

- 2013—ASSA Econometric Society, Conference Honoring James Andreoni, Michigan State, Contest Conference (Stockholm), SAET Conference (Paris), Stockholm School of Economics, Univ. of Bonn, UCSD (Expected), Univ. of Washington (Expected)
- 2012—European School on New Inst. Econ. (France), Public Choice Meetings
- 2011-- Texas A&M, Southern Methodist, IUPUI-Indianapolis, Midwest Theory (Vanderbilt), Arizona State
- 2010 – PET (Istanbul), Midwest Theory , Duke-Northwestern-Texas IO Conference,
- 2009 – Econometric Society Winter Meetings, Duke-Northwestern-Texas IO Conference, Koc and Sabanci Universities.
- 2008 – UBC, Southern Illinois, Virginia Tech, Duke-Northwestern-Texas IO Conference, International Industrial Organization Society

## **Personal Information**

Citizenship: Turkey, USA; DOB: 05-10-1972; family: married with one child.